

The Main Street America Group and Westfield Insurance Announce Delaware Personal Lines Agreement

Jan 7, 2009 -- JACKSONVILLE, Fla. & WESTFIELD CENTER, Ohio--The Main Street America Group and Westfield Insurance announced today they have reached an agreement to transfer Westfield's personal lines business in Delaware to Main Street America's NGM Insurance Company.

Westfield entered Delaware in 2000 through the acquisition of Old Guard. In the future, Westfield will concentrate on growing middle market, small business accounts, agribusiness (including farm owners) and surety in the state.

"The new business we have obtained from Westfield, representing approximately \$7 million in annual premium, builds on our current market share in Delaware and complements our company's strategy of achieving scale to be a more effective competitor in the state's property and casualty marketplace," said Doug Eden, senior vice president, Main Street America's field operations.

"We are pleased to offer our attractive personal product lines, flexible pricing and technology solutions to Westfield's independent agents and policyholders," Eden added.

He noted the transfer of personal auto, homeowners and umbrella renewals is targeted for early second quarter 2009.

Eden also indicated that many of Westfield's Delaware agents already represent Main Street America, but several new agent appointments are expected to be made over the next few months.

Mystic Capital Advisor Group, LLC advised Westfield on the transaction.

About The Main Street America Group

With roots dating back to 1923, The Main Street America Group is a super regional insurance company that operates five property-casualty insurance carriers: NGM Insurance Company, Old Dominion Insurance Company, Main Street America Assurance Company, MSA Insurance Company and Great Lakes Casualty Insurance Company. Based in Jacksonville, Fla., Main Street America offers a wide range of commercial and personal insurance products, and fidelity and surety bond products, to individuals, families and businesses.

With more than \$850 million in direct premium written exclusively by nearly 1,200 independent insurance agents, Main Street America insures more than 500,000 policyholders in 22 states. The 85-year-old company has regional offices in Jacksonville; Keene, N.H.; Richmond, Va.; Syracuse, N.Y., and Grand Rapids, Mich.,

and a claims reporting center in Auburn, Mass. A.M. Best Company rates The Main Street America Group as an "A" (Excellent) due to its financial strength. The Main Street America Group is the founding company partner of Trusted Choice®, the global branding program of the Independent Insurance Agents & Brokers of America. For more information about The Main Street America Group, please visit www.msagroup.com.

About Westfield Insurance

Westfield Insurance is a regional property and casualty insurance company founded in 1848 and headquartered in Westfield Center, Ohio. One of the 50 largest property and casualty insurance companies and rated A (Excellent) by A.M. Best, Westfield is represented by a network of more than 1,200 independent insurance agencies. Learn more about Westfield Insurance at www.westfieldinsurance.com.