



**Hub International Limited announces  
Acquisition of Coastal Insurance Services, Ltd.**

Chicago – Oct 3, 2011 - Hub International Limited (Hub) announced today that its Hub International TOS (Hub TOS), British Columbia, operating unit has acquired the shares of Coastal Insurance Services Ltd. (Coastal), a Port Moody, British Columbia (B.C.)-based insurance brokerage firm specializing in insuring strata corporations and individual unit owners in B.C. for more than 25 years. Terms of the acquisition were not disclosed.

Coastal's existing client base is made up of many of B.C.'s top property managers, more than 2,600 strata corporations, and thousands of strata owners, which will complement the current focus of Hub TOS. Their realty program account portfolio and expertise will integrate with the current Hub TOS client base and provide cross sell opportunities through all lines of business. The team from Coastal will continue to operate as a separate region through Hub TOS, headed up by Coastal's President, Mike Valiquette and Vice-President, Dave Terry.

"We are delighted to welcome the Coastal team to Hub and expand our team of professionals at Hub TOS," said Tina Osen, President and CEO of Hub TOS. "Due to their strong existing client and market relationships and the great depth of expertise in realty, this acquisition was a great fit for us. We look forward to providing the existing Coastal clients with the many value-added services that Hub provides as part of our product offerings."

Mike Valiquette, President of Coastal added: "This acquisition represents our dedication to continuing and enhancing Coastal's value proposition to its clients and securing exciting futures for Coastal employees."

Headquartered in Chicago, IL, Hub International Limited is a leading North American insurance brokerage that provides a broad array of property and casualty, reinsurance, life and health, employee benefits, investment and risk management products and services through offices located in the United States and Canada.

Mystic Capital Advisors Group, LLC provided transaction advisory services to Hub International on the deal.