



Guaranty Insurance Services, Inc. Acquires Hilliard Box Insurance

(Austin, Texas – July 13, 2007) Guaranty Insurance Services, Inc., the second largest insurance agency in Texas, announced that it has acquired Hilliard Box Insurance (HBI) in Tyler, Texas. This move gives Guaranty Insurance its first presence in Tyler.

With thirty-one total employees and annual revenues of \$4.5 million, HBI is a significant addition to Guaranty Insurance. “We have wanted to be in this area of the state for a long time and I don’t think we could have found a better partner than Hilliard Box. With our growing bank operations in Tyler, the timing is perfect,” said Guaranty Insurance Services’ CEO Hal Shults.

“We are excited to be able to offer our current and future customers the expanded services and markets that Guaranty will make available to them. We are also very impressed with the reputation and commitment that Guaranty brings to the table. In so many ways, we feel that HBI is a perfect fit with Guaranty,” said Mike Hilliard of HBI. While Guaranty Insurance will give HBI the ability to offer more to their customers, the customers will receive the same experience as always. HBI’s employees will stay the same, their service will stay the same, and the agency’s graphic look will stay the same. HBI’s Dennis Box commented, “This opportunity was too great to forego, and we’re looking forward to keeping our identity, but with the added visibility and services Guaranty can offer.”

This acquisition continues Guaranty Insurance’s growth trend of recent years. In February 2002, Guaranty Insurance bought James Econn and Company Insurance of Los Angeles, CA. In February 2004, Guaranty acquired TCT Insurance Group, one of the largest agencies in the Dallas-Ft. Worth Metroplex. And in February 2005, Guaranty Insurance made its largest acquisition to date, Walter Mortensen Insurance of the Bakersfield, CA Central Valley region, doubling the agency’s size in California.

Guaranty Insurance Services, with revenues in excess of \$60 million, is the 34th largest insurance agency in the United States¹. Today, it includes offices in Texas’ major metropolitan areas, as well as offices in California’s Los Angeles and Central Valley regions. Its core business includes retail property and casualty insurance, risk management, and life and health insurance. Guaranty Insurance Services, Inc. is a member of the Guaranty Financial Services family of companies, which includes Guaranty Bank.

Guaranty Bank, with more than \$16 billion in assets, operates a network of more than 150 banking centers throughout California and Texas. Guaranty Bank and its affiliates are owned by Temple-Inland Inc. which operates four business segments: corrugated packaging, forest products, real estate and financial services. Temple-Inland's 2.0 million acres of forestland are certified as managed in compliance with ISO 14001 and in accordance with the Sustainable Forestry Initiative[®] (SFI) Standard of the Sustainable Forestry Board to ensure forest management is conducted in a scientifically sound and environmentally sensitive manner. Temple-Inland's common stock (TIN) is traded on the New York Stock Exchange and NYSE Arca Inc. Temple-Inland's address on the World Wide Web is www.templeinland.com. Guaranty Bank is a member of the FDIC and an Equal Housing Lender.

Mystic Capital Advisors Group, LLC provided transaction advisory services to Guaranty Insurance.

^[1] "100 Largest Brokers of U.S. Business" Business Insurance

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