

News Announcement
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(For Immediate Release)

CRAWFORD ADVISORS, LLC ACQUIRES RISK MANAGEMENT GROUP, INC.
Respected Insurance Brokerage & Risk Management Firm Expands Presence in the Philadelphia Market

HUNT VALLEY, MARYLAND – Crawford Advisors, LLC announced today it has merged with WAYNE, PENNSYLVANIA-based Risk Management Group, Inc. (RMGI). RMGI is an insurance consulting and brokerage practice specializing in the design, implementation, and ongoing administration of employee benefit plans, including corporate-sponsored retirement plans. This merger brings human capital consulting services and best-in-class Lost Time Management Strategies that boost Crawford Advisors, LLC's suite of offerings, as well as significantly broadening access to insurance markets for both firms. "We are very excited about the opportunity to enhance our operation with the skills that RMGI brings to the table. We are also excited about extending our suite of administrative, compliance, communication, and predictive modeling tools to the RMGI client base. We are looking forward to being associated with a firm with such a sterling reputation," said Reagan Crawford, Crawford Advisors, LLC's Managing Member.

RMGI's clients include national organizations of all sizes and represent a broad range of industries including those in health care, manufacturing, financial, retail and technology. RMGI's principals include leaders in corporate industry as well as recognized experts in the field of benefits and human resource management.

Mystic Capital Advisors Group, LLC provided acquisition advisory services to Crawford Advisors for the transaction.

About RMGI

Incorporated in 1985, RMGI is an independent consulting firm dedicated to providing comprehensive and cost-effective employee benefits and human capital consulting services. During the past twenty years, the firm has maintained a leading position in benefit plan design, employee communications, and benefit management technology. “The merger with Crawford will afford us the ability to introduce new, “state-of-the-art”, internet-based solutions to save employers time and expense,” said Don Barbuto, President of RMGI.

RMGI’s Chairman & CEO Jerry Adair, President Don Barbuto, and the company’s seven employees will join and strengthen Crawford Advisors, LLC’s team.

About Crawford Advisors, LLC

In 1976, Reagan M. Crawford envisioned a company that would act as an advocate on behalf of employers in negotiating group benefit plans, and thus formed Crawford, Slevin & Hicks, Inc. During the ensuing 28 years, Crawford, Slevin & Hicks, Inc. grew from 2 to 120 employees with revenues in excess of \$16 million and \$750 million in claims management. In November of 2001, the assets of Crawford, Slevin & Hicks, Inc. were acquired by Wachovia Corporation, further enhancing the ability to offer additional products and services. In March of 2004, Crawford Advisors, LLC acquired the assets of the Sparks, Maryland Wachovia Insurance Services facility.

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